





# Proven clinical and economic outcomes from the industry leader in head and neck



- ✓ HARMONIC FOCUS® technology has been **evaluated in more peer-reviewed clinical articles** than LigaSure™ Small Jaw and LigaSure™ Exact combined<sup>2</sup>
- ✓ Over **22M HARMONIC® procedures performed worldwide**.<sup>3</sup>

## Enables precise energy delivery, efficiency and superior clinical outcomes<sup>1</sup>

Speed	Hemostasis	Critical structures	Cost savings
Reduced total operative time by 31% <sup>4</sup>	Reduced intraoperative blood loss by 45ml <sup>4</sup>	Same nerve function following use at 2mm from sciatic nerve <sup>5</sup>	Reduced total operative costs by 10% <sup>6</sup>
			
<b>31%</b> (p<0.001)	<b>45ml</b> (p<0.001)	<b>No difference</b>	<b>10%</b> (p=0.007)
<b>vs. conventional methods in thyroidectomy procedures</b>			

<sup>1</sup> Based on a meta-analysis of HARMONIC FOCUS® (HF) versus clamp, cut and tie, where HF reduced OR time, intra-operative blood loss, length of stay and drainage volume (all p<0.001). Cheng et al. A systematic review and meta-analysis of Harmonic Focus in thyroidectomy compared to conventional techniques. Thyroid Research (2015) 8:15 <sup>2</sup> As per a literature search conducted by Ethicon in Scopus between 01/01/2008 and 05/11/2016 <sup>3</sup> Internal global sales data as of June 2016 <sup>4</sup> Based on a meta-analysis of HARMONIC FOCUS® (HF) versus clamp, cut and tie, where HF reduced operative time (p<0.001) and intra-operative blood loss (p<0.001). Cheng et al. A systematic review and meta-analysis of Harmonic Focus in thyroidectomy compared to conventional techniques. Thyroid Research (2015) 8:15 <sup>5</sup> In a preclinical rat model that compared cold scissors, HARMONIC ACE\*, HARMONIC FOCUS\* and monopolar electrosurgery (MES). Incision with cold scissors, HARMONIC ACE\* and HARMONIC FOCUS\* at 2mm from the sciatic nerve were not different via compound action potential (1621, 1519, 1803 mV-ms), conduction velocity (61.8, 62.3, 60.3 mm/ms), depolarization time (229.5, 211.6, 248.1 micro secs), repolarization time (2687, 2435, 2650 micro secs), vForce (20.2, 17.0, 19.1 g), dForce (24.0, 21.4, 27.7 g) and beta-APP (12.6, 18.1, 18.6 % incidence), respectively (p-value for all >0.05). At 2mm from the sciatic nerve, MES resulted in significantly slower conduction velocity (58.5 mm/ms), longer depolarization time (2831 micro secs), longer repolarization time (4150 micro secs) and higher incidence of beta-APP infiltration (31.8 % incidence) than cold scissors (p-value for all <0.05). (Note: p-values are comparison to cold scissors) <sup>6</sup> Cheng H et al. Hospital costs associated with thyroidectomy performed with a Harmonic device compared to conventional techniques: a systematic review and meta-analysis. J Med Econ. 2016 Apr 51:9. [Epub ahead of print]

# HARMONIC FOCUS®+ Shears vs. LigaSure™ Small Jaw and Exact

## The delivery of energy is key

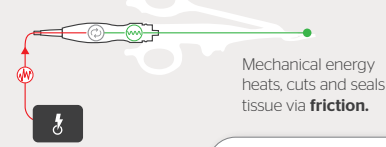
The effects of “radiated” electrical energy when activated 2mm from a nerve

Compared to LigaSure™ Small Jaw, in a preclinical rat model HARMONIC FOCUS®+ Shears exhibited:

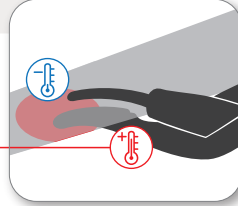
- 57% less nerve inflammation<sup>1</sup>
- 50% less nerve damage<sup>2</sup>

### How HARMONIC® technology works

Hand piece converts electrical energy to **mechanical energy**.

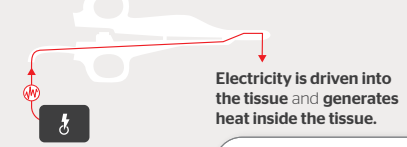


The heat starts in the blade and extends into the tissue, making the **blade hotter** than the tissue.

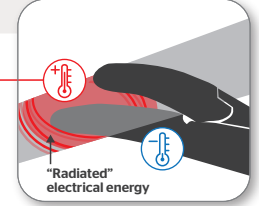


### How ABP technology works

**Electrical energy** passes from active electrode to a return electrode.



The heat generated in the tissue extends to the device, making the **tissue hotter** than the device.



## Designed for head and neck surgery

HARMONIC FOCUS®+ Shears were designed with a small profile to provide **precise dissection** and **delivery of energy in tight spaces**

### HARMONIC FOCUS®+ Shears vs. LigaSure™ Exact

■ HARMONIC FOCUS®+ ■ LigaSure™ Exact

#### Active blade width



**37% narrower<sup>3</sup>** active blade at the distal tip

#### Clamp arm width



**10% thinner<sup>4</sup>** clamp arm at the distal tip

#### Jaw height



**22% smaller<sup>5</sup>** jaw height at the distal tip

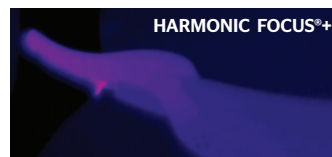
#### Jaw aperture



**98% greater<sup>6</sup>** jaw aperture

## The power of Adaptive Tissue Technology’s thermal management

Adaptive Tissue Technology enables more precise energy delivery and **improved temperature management<sup>7</sup>**



Comparison of the 20th consecutive transection on porcine jejunum.

20.0°C

200.0°C

**No significant difference in clamp arm temperature between HARMONIC FOCUS®+ and LigaSure™ Exact.<sup>8</sup>**

## For more information, contact your local Ethicon Surgical Product Specialist.

<sup>1</sup> As exhibited in a preclinical rat model when activating 2mm away from the sciatic nerve. Inflammatory cell presence measured via H&E staining - 9.2% (HAR9F) vs. 21.4% (SJ), p=0.005 <sup>2</sup> As exhibited in a preclinical rat model when activating 2mm away from the sciatic nerve. Mean nerve damage assessed as axonal transport impairment: 12.2% (HAR9F) vs. 24.3% (SJ), p<0.001 <sup>3</sup> Metrology study comparing the width of the distal end of the active blade for HARMONIC FOCUS®+ vs LigaSure™ Exact (1.37mm vs 2.19mm). <sup>4</sup> Metrology study comparing the width of the clamp arm at the distal end for HARMONIC FOCUS®+ and LigaSure™ Exact (1.98mm vs 2.19mm). <sup>5</sup> Metrology study comparing distal jaw height of HARMONIC FOCUS®+ vs LigaSure™ Exact (2.82mm vs 3.62mm). <sup>6</sup> Metrology study comparing the jaw aperture of HARMONIC FOCUS®+ vs LigaSure™ Exact (23.4mm vs 11.8mm). <sup>7</sup> vs. HARMONIC ACE® without Adaptive Tissue Technology <sup>8</sup> Benchtop thermal testing comparing HARMONIC FOCUS®+ and LigaSure™ Exact. No statistically significant difference existed (95% confidence interval for difference in median clamp arm temperature: -5.0 to 1.0 C°).

For complete indications, contraindications, warnings, precautions, and adverse reactions, please reference full package insert.

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